



## **Western Integrated Technologies**

**MECHANICAL • FLUID POWER SYSTEMS • ELECTRICAL**

**Sacramento**  
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### **Account Manager – Customer Service – Hydraulic / Mobile Sales**

Here is your opportunity to join a rapidly expanding west coast company. We are a full line distributor of mobile and industrial hydraulic, pneumatic, electrical and mechanical products. Our successful candidate will have definite customer service experience and be mechanically inclined. Requirements include:

- Manage day to day requirements of key accounts including: inventory control, order entry, and scheduling.
- Will be technical liaison between customer and senior account representative or with suppliers.
- Maintain direct contact with all customers and vendors
- Responsible for inventory requirements input to the management team.
- Weekly review of outstanding customer orders for all key customers and any key component inventory requirements.
- Process paperwork in a timely manner.

Success in this position requires:

- Excellent organizational skills (oral and written).
- Ability to excel at details, multi-tasking, and working under pressure.
- Must have above average computer knowledge, keyboard accuracy, and be proficient in the use of software programs such as MS Word, Outlook, and Excel.
- Mechanical aptitude is a plus.
- Prior account management experience is desirable.  
If selected for in-person interview, specific examples of past account management experience must be submitted.

We will reward your hard work and achievements with a sound base salary and commissions. We offer a comprehensive benefit package (medical, dental, disability, and life), an impressive 401(k) plan with company matching.

***Partnering with Leading Edge Companies to Make Systems  
Stronger, Faster, Smarter, and More Energy Efficient.***